









### More Information:

www.lakewaycubscouts.org /fundraiser

Questions? General Fundraiser, purchasing coffee, etc.

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# PACK 442 FUNDRAISER OVERVIEW

Welcome to the Pack 442 annual Cuvée Coffee Fundraiser! Funds raised will be used to expand our community projects and improve our pack events, including campouts, overnights, bike rodeo, soap box derby, and much more.

### **Product**

Cuvee coffee is a local company right here in Austin that has been around since 1998. They are offering us 12oz and 5lb bags at deep discounts, allowing us to make a nice profit and keep the goal for each Scout attainable. Scouts will be selling their top producers, available in both whole bean and ground options.

#### Goals

The Pack has a total goal of raising \$20,000. To reach this, we are asking each Scout to sell \$200 of coffee. That's just 10 – 12oz bags or 2–5lb bags.

Size	Sales Price	Quantity to Reach Goal
12oz	\$20	10
5lb	\$100	2

# **Sales Options**

There are two options for selling, choose one or both!

## Buy Upfront, Sell on Your Own Time

You can purchase the coffee at the sales price from the Pack and sell to family & friends. Once purchased, your Scout will get full credit towards their sales goal.

Bags will be available for purchase at Pack events or by <u>requesting online here</u>. Place your online request by Sunday each week and coffee will be available for pickup within a week. You can purchase coffee throughout the sales event timeline (9/9 to 10/22).

### Sales Events

Sales events will be held on weekends from 9/9 to 10/22. The coffee is provided at these events and there is no need to purchase up front. This is a teambuilding event and all sales during each time slot will be totaled and split. The time slot with the most sales per Scout each day will earn a \$5 Bahama Buck gift card for each Scout. Sign up here!

### **Incentives**

We want Scouts to do their best and be rewarded for their efforts! Knowing many programs offer toy rewards that end up lost or in the trash, we will reward Scouts with Amazon gift cards as individual incentives.

Once Scouts reach their sales goal of \$200, they earn a \$20 gift card. For every additional \$100 sold, they earn \$10 more dollars. Sales will be tracked based on upfront purchases and dollars sold at sales events. Sales status will be tracked and updated weekly and viewed here.

Dens where every Scout participates and reaches their goal of \$200+ will receive a Bonus \$10 on their Amazon gift cards.

See the Incentives Flyer or our website for more details!